



"Ladder to Success"

Employee Development Toolkit



Human Resources Department
www.miamidade.gov/hr

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Employee Development Program

PROGRAM SUMMARY

PURPOSE

A large number of experienced Miami-Dade County employees will be eligible to leave the workforce within the next five years. This fact, coupled with the reality that there will be a limited amount of new talent entering the workforce, requires the County to implement progressive programs to attract, retain and support a well-trained, skilled and capable workforce for the future.

Both private sector and government research has shown that in most industries, as much as one-third or more of the full-time permanent workforce will retire or leave the workforce within the next five years. For example, as indicated by the Partnership for Public Service, nearly 14,000 mission-critical jobs need to be filled at the U.S. Department of Treasury in the next two years, including 7,950 IRS agents and tax examiners. Procurement, information technology and accounting positions are also on their “most wanted” job list.

Miami-Dade County has the same challenges as any other government or private sector organization. The County must compete for the limited talent pool available to fill critical positions at all levels of the organization, while taking steps to develop the current workforce. The County must also implement new retention strategies (including keeping potential retirees working longer) to be able to meet future needs. In Miami-Dade County, approximately 23% of the current workforce (7,462 employees) is eligible to retire in five years. A total of 4,800 of these employees become eligible to leave the workforce within two years. To further compound the challenges, more than half of senior managers and executives (273 division directors or above) will meet retirement eligibility within the next five years of which 191 will be eligible in two years or less. Meanwhile, departments are experiencing recruitment difficulties in a large number of classifications including procurement, urban planning, engineering, accounting, building trades, plant operations, information technology and finance to name a few.

It is imperative to implement a countywide program to develop future leaders and to prepare the workplace for the future.

SCOPE

The County’s employee development strategy is centered around a combination of critical issues including the need to implement well-structured talent management programs, utilize alternative employee development strategies such as flexible career paths, active learning, mentoring, and executive coaching to supplement traditional training programs. These efforts are to be supplemented by implementing effective communication strategies that market the County as an employer of choice and to address generational gaps in preparing the workplace for the future.

The County's Employee Development Program aims to address these issues by instituting new and broadening current initiatives in four primary but interrelated categories:

1. Succession Planning
2. Mentoring
3. Apprenticeships
4. Internships

1. Succession Planning

Succession planning is an excellent proactive employee development strategy to ensure that our leadership pipeline is constantly filled with a diverse pool of qualified and well-trained candidates. The plan focuses on individualized career paths and learning plans using a 5-step process to:

1. Identify key/critical positions within departments that require succession plans
2. Identify the competencies required to excel in each key position
3. Employees self-nominate for key position opportunities and use individual learning plans to prepare for the positions
4. Incorporate the program when recruiting for, and filling vacancies
5. Continuously assess results and improve the program

The succession plan is the first phase of the Employee Development Program to be rolled out countywide.

2. Mentoring Program

The Mentoring Program is an integral part of any succession plan and will be implemented subsequent to the rollout of the Succession Planning Program. The program's goal is to partner rising leaders and potential successors with experienced County executives and managers in order to facilitate individual leadership development and guarantee business continuity. In addition to coaching and guiding, senior executives will be able to share County knowledge, provide insight into County processes, and assist with networking. The experiences to be shared are those normally gained through tenure and cross functional exposure. Initially, mentoring opportunities will be emphasized in areas where the County has identified immediate resource gaps and experiences related to areas such as project management, leadership, relationship building and organizational management.

The Mentoring Program will be broadened to include external mentoring opportunities through Speakers Bureaus, relationships with educational institutions (local and nationwide), job fairs to educate non-County employees about public service, and to market County employment as an exciting and rewarding career choice.

3. Apprenticeship Program

The goal of the Apprenticeship Program is to provide the County with a steady stream of personnel to fill positions traditionally referred to as vocational and technical. This renewed effort will focus on streamlining and combining multiple existing small initiatives into a larger countywide program to achieve greater results. The Human Resources Department will increase collaboration with County departments, market the program to institutions, and increase the number of apprentices and classifications served. Particular emphasis will initially be placed on difficult to recruit positions and critical skills areas for which there are no successors. The expanded program will focus on training new talent with the possibility of full-time employment where available.

4. Internship Program

In addition to the existing Management Trainee and Urban Fellows programs, the expanded internship program will provide opportunities to a larger number of college and high school students. In addition to existing relationships with selected programs within Miami-Dade County Public Schools and local colleges and universities, the program will be broadened to all disciplines consistent with the wide variety of skills required by the County. The program currently includes 30 college and 35 high school internship opportunities. By exposing students to the rich variety of career opportunities available in County government, the County expects to provide departments with a larger number of talented future employees.

The Internship Program will provide four categories of internship opportunities: 1) Administrative/Management, 2) Professional, 3) Technical/Field-Skilled and 4) Academic. Administrative/Management Interns will continue to provide the County with potential managers and executives by attracting both internal and external candidates. The Professional Internship will be designed for professional positions requiring a degree or certification (such as engineering, accounting, and information technology positions). Technical/Field-skilled Internships will be offered for positions requiring high skill, but not necessarily a college degree (such as Plant Operators and instrument technicians). Traditional Academic Internships will continue to be offered throughout the County in all disciplines.

Miami-Dade County

Succession Planning Program Toolkit

A component of the Employee Development Program



SUCCESSION PLANNING TOOLKIT

GENERAL INFORMATION

Succession planning uses a proactive employee development methodology to ensure that the County's leadership pipeline is constantly filled with a diverse pool of qualified candidates. The Human Resources Department (HR) will be assisting departments in implementing a succession planning model that focuses on individualized development plans, a proven "best practice" in personnel development. The program has five steps:

1. Identifying Key Positions
2. Identifying Competencies for Key Positions
3. Employee Development (Individual Assessment and Development Plans)
4. Incorporating the Program into Hiring Decisions
5. Assessing Results

Succession Plans are to be viewed as opportunities for the workforce to grow and learn both laterally and to higher level positions with increased responsibilities.

The following details the succession planning process, outlines department and employee responsibilities and provides information on how the program is to be used in future hiring decisions.

1. *Identifying Key Positions*

Planning begins with identification of key positions for succession. Although departmental succession plans will eventually flow to non-executive positions across all levels of County operation, departments will begin with executive positions that need immediate attention. This does not preclude departments from including other critical positions into their succession planning program.

To assist with the initial rollout, the Human Resources Department will provide each department with a Succession Planning Workforce Report, a report of key executive positions that should be given priority attention (see sample report in Table 1 below). This initial list will include those positions for which the incumbent is:

- a. in the Deferred Retirement Option Program (DROP),
- b. eligible for retirement within two years as a result of their age or,
- c. eligible for retirement within two years as a result of their longevity.

Department Directors may choose to remove or add positions to this list based on other criteria. This criteria may include the need to focus on key competitive areas, expected difficulty in recruiting, personal knowledge of an incumbent's separation plans, and whether the key position will continue to exist after the incumbent separates from County service.

Table 1

Miami-Dade County Succession Planning Program Aviation Department: Key Positions Identified for Succession within Two Years (March 2008)									
Position Description	Incumbent		Occupation Code	Gender	Ethnicity	Longevity (Years of Service)	Age	Risk Type ¹	Employee In DROP
	Last Name	First Name							
DR MDCBLD	[REDACTED]	[REDACTED]	002199	M	Hispanic	20	60	NHR	N
ROOFING IS	[REDACTED]	[REDACTED]	002108	M	White	0	58	NHR	N
DR BLDTRDV	[REDACTED]	[REDACTED]	002192	M	White	22	81	NHR	N
DR BLDTRDV	[REDACTED]	[REDACTED]		M	White	22	60	NHR	N
DR BLD DV	[REDACTED]	[REDACTED]	002195	M	Hispanic	9	60	NHR	N
DR BLD ADV	[REDACTED]	[REDACTED]	002196	M	White	34	67	NHR	N
DRBLDFI&AM	[REDACTED]	[REDACTED]	002266	M	White	27	56	NHR	N
DRBLDIN&PR	[REDACTED]	[REDACTED]	002267	F	White	27	47	NHR	N
DRBLDELSSD	[REDACTED]	[REDACTED]	002269	M	White	26	56	NHR	N
SR HR MG	[REDACTED]	[REDACTED]	000417	F	White	31	60	NHR	Y
COMP SC MG	[REDACTED]	[REDACTED]	001847	F	Hispanic	25	48	NHR	N
STRUC SSV	[REDACTED]	[REDACTED]	002185	M	Hispanic	3	66	NHR	N
AM SEC	[REDACTED]	[REDACTED]	000094	F	Hispanic	5	58	NHR	N
ACCT 1	[REDACTED]	[REDACTED]	000315	F	Hispanic	23	66	NHR	Y
ACCT 2	[REDACTED]	[REDACTED]	000316	F	Hispanic	35	63	NHR	Y
AM OFF 2	[REDACTED]	[REDACTED]	000811	F	White	33	55	NHR	Y
SYS A PGR2	[REDACTED]	[REDACTED]	001844	M	Asian or Pacific Islander	21	57	NHR	N
BLD FLDUSV	[REDACTED]	[REDACTED]	002107	M	White	16	60	NHR	N
RFG FLDUSV	[REDACTED]	[REDACTED]	002111	M	White	16	62	NHR	Y

Notes.

1. Insurance risk designation: HR- High Risk; NHR- Not High Risk

Ultimately, departmental HR staff will possess the ability to create departmental Succession Planning Workforce Reports. Until then, the Human Resources Department will annually produce and distribute Succession Planning Workforce Reports by November of each year. This will enable departments to develop workforce plans after the budget has been finalized, but with enough time to include employee development activities in departmental business plans for the following year.

The Human Resources Department has also created a Succession Planning webpage at <http://www.miamidade.gov/hr> to assist with program implementation. The site includes Succession Planning forms, examples, and answers to frequently asked questions.

2. Identifying Competencies for Key Positions

Once the key positions have been selected, the Department Director or designee will work with incumbents and their supervisors to identify the technical and general competencies that are paramount for any successor to perform credibly in the position.

Departments are required to complete the Position Evaluation form (Appendix A) to identify the list of specific competencies for each position. A form should be completed for each position.

The competencies noted should be limited to the knowledge, skills and abilities that a successful candidate is expected to possess if they are selected for the position and should go beyond minimum job qualifications. Regarding general competencies, departments can select from the list of twenty general competencies that are commonly required in leadership positions. However, departments should include additional competencies that are unique to the position and deemed to be important.

Departments should forward completed Position Evaluation Forms to the Human Resources Department for processing.

3. Employee Development (Individual Assessment and Development Plans)

The County's succession planning program places emphasis on employee self development. Although Department Directors and supervisors are encouraged to assist employees with identifying competency gaps and developing learning plans, *employees are ultimately responsible for their own development*. Consequently, eligible employees should enroll in the succession planning program for positions of interest, and manage their development schedule using the approach outlined below.

- The Human Resources Department will review completed Position Evaluation forms and advertise succession planning opportunities to the County's workforce.
- Employees will review the position and job description and self-nominate for the succession opportunities through the traditional e-Jobs system. Department Directors are encouraged to identify individuals who in their estimation should be developed to assume these positions and encourage their participation.
- Employees, working with their supervisors and others, will review the positions of interest, perform a self-assessment to identify competency gaps and create a proposed individual development plan. The Individual Assessment and Development Plan form is provided in Appendix B.
- The employee's Department Director or designee will sign off on the Individual Development Plan to attest that they are aware of the employee's participation in the program.

Individual employees will assume primary responsibility for their career development, scheduling learning activities and attending training/development programs. While Department Directors are encouraged to support employee development plans, employees are required to schedule their learning activities with minimum impact on department and County operations. Additionally, participation in the program does not guarantee time-off for learning activities nor does it obligate the County to pay for such programs.

With the assistance of their respective supervisor, employees will verify that developmental gaps have been closed. Departmental personnel staff will maintain records of participation and achievement. This includes any documentation indicating

that a competency gap has been closed, such as reports from mentors or certificates from academic and training institutions.

4. Incorporating the Program into Hiring Decisions (Filling Positions)

An effective succession planning program is inclusive and provides all employees with the same information and opportunities for development and succession. As a result of the program, a number of employees may be ready to assume the new and increased responsibilities of the target position when such a position is vacated. Consequently, an employee's participation in the succession planning program and/or successful completion of the objectives included on individual development plans does NOT guarantee selection for any vacancy. Departments are still required to adhere to the County's competitive recruitment process to fill vacancies. Because there will be an anticipated increase in the number of employees who meet the desired competencies for promotional positions, internal candidates will likely become more competitive for those jobs and departments should expect an increase in hiring from within the County's existing workforce.

Notwithstanding the need for competitive selection, hiring departments are REQUIRED to consider an applicant's successful participation in the succession planning program in evaluating candidate experiences, competencies and ability to perform in the posted vacancy.

The County will endeavor to ensure that every individual who self-nominated for a succession planning opportunity is invited to apply for the position when the vacancy is announced. Employees should indicate their participation in the County's succession planning program on their job application documents.

5. Assessing Results

To measure the effectiveness and success of the program, the Human Resources Department will regularly assess program participation, review feedback from participants and departments, and analyze hiring decision data. This information will be used to adjust program procedures and recommend necessary changes.

APPENDIX A

Position Evaluation Form



SUCCESSION PLANNING PROGRAM POSITION EVALUATION FORM

INSTRUCTIONS TO DEPARTMENT DIRECTORS: Please complete a Position Evaluation Form for each position in your department for which a succession plan is to be developed. With input from the incumbent and other key staff, indicate the competencies that a successor must possess in order to function effectively in the position.

Title of Position	Reports to (Title)		
Name of Incumbent	Grade	Exec. Benefits	
Department	Division		
Comments			
Will the position continue to exist after the departure of the incumbent?..... Yes <input type="checkbox"/> No <input type="checkbox"/>			
If yes, when do you anticipate the position will become vacant?.....Date: (mm/year): _____			

MINIMUM QUALIFICATIONS: Please list the minimum qualifications required for this position.

TECHNICAL COMPETENCIES: Please list the key technical competencies/requirements needed for this position (e.g., knowledge of GASB statement no. 34, integrated marketing experience, knowledge of County geography, general contractor designation).

GENERAL COMPETENCIES: Please indicate key knowledge, skills, experiences and abilities needed for the position above and beyond the minimum job qualifications. Add additional competencies as necessary. If a competency applies,

1 = Somewhat Necessary 2 = Necessary 3 = Very Necessary 4 = Absolutely Essential					
COMPETENCY	RATING	COMPETENCY	RATING	COMPETENCY	RATING
Adaptability		Diversity Awareness and Management		Strategic Thinking	
Business Acumen and Entrepreneurship		Ethics, Integrity, and Honesty		Teamwork and Group Leadership	
Communication		Influencing and Negotiating			
Continual Learning		Performance Management and Results-Oriented			
Customer Service		Political Savvy			
Decisiveness		Problem Solving and Technical Credibility			
Developing Others		Service Motivation and External Awareness			

Completed by:	Date
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Please forward your completed form to the Compensation Section, Human Resources Department, for review and approval. Forms can be sent via fax to (305) 375-5768, via email to wel@miamidade.gov, or via interoffice mail to 111 NW 1st Street, 20th floor, Suite 2020. For assistance in completing this form, please call (305) 375-3774. Thank you.

APPENDIX B

Individual Assessment and Development Plan



INDIVIDUAL ASSESSMENT AND DEVELOPMENT PLAN

INSTRUCTIONS: Individuals interested in participating in the County's Succession Planning Program must complete an Individual Assessment and Development Plan for the position of interest. Please review the requirements and competencies needed for position(s) listed on the Succession Planning section of the Human Capital Development website, and complete this assessment form listing the competencies you wish to develop along with your learning strategy to increase your knowledge and skills for the position(s). The Human Resources Department will provide guidance regarding developing and finalizing your development plan. Please contact your Department Personnel Representative or the Human Resources Department at (305) 375-7790 for additional instructions as needed. Completed forms should be sent to the Department Personnel Representative (DPR) where the opportunity resides. You can find the link to the list of DPRs at www.miamidade.gov/hr.

Employee Name	Employee ID No.	Work Phone	Email Address
Current Job Title	Current Department	Length of Time In Current Job	Current Supervisor's Name
Target Job Title/Position		Position Number (if any)	Department/Division

I. TECHNICAL COMPETENCIES: (TO BE COMPLETED BY EMPLOYEE)

Using the Position Evaluation Form, list the technical competencies, requirements, and/or certifications you feel need further development (e.g., CPA, Knowledge of GASB statement no. 34, experience in integrated marketing, knowledge of County geography, general contractor designation)

1.	6.
2.	7.
3.	8.
4.	9.
5.	10.

II. CORE COMPETENCIES: (TO BE COMPLETED BY EMPLOYEE AND SUPERVISOR)

Utilizing the following scale, please indicate the competencies where further development is needed for you to be fully functional and successful in the position. Add additional competencies as necessary. (Note: Honest evaluation is critical in assisting the employee to prepare for the target position.)

1 = Somewhat Effective 2 = Effective but can benefit from further training 3 = Very Effective

COMPETENCY	Rating	COMPETENCY	Rating	ADDITIONAL COMPETENCIES	Rating
Adaptability		Diversity Awareness /Management		Strategic Thinking	
Business Acumen and Entrepreneurship		Ethics, Integrity and Honesty		Teamwork and Group Leadership	
Communication		Influencing and Negotiating			
Continual Learning		Performance Mgmt/Results Orientation			
Customer Service		Political Savvy			
Decisiveness		Problem Solving and Technical Credibility			
Developing Others		Service Motivation / External Awareness			

Revised October 8, 2008

1

[illegible]

APPENDIX C

Steps for Management Personnel and DPRs

Succession Planning Program

Steps For Management Personnel and DPRs

Step 1	Identify Senior Leadership positions to be included in your departmental succession plan by reviewing the Succession Planning Workforce Report that HR will provide to you.
Step 2	From the Human Resources website www.miamidade.gov/hr , access the Succession Planning link to download and print the Position Evaluation Form.
Step 3	Have the incumbent or departmental designee complete the entire form and forward the completed form to HR Compensation Section for review and approval.
Step 4	HR Compensation will review the form and notify the DPR that the position is ready for posting.
Step 5	DPRs will contact the HR Recruitment Section to advertise the Succession Planning positions in eJobs .
Step 6	HR will simultaneously post the completed Position Evaluation forms on the Succession Planning website for potential successors' review.
Step 7	Interested candidates can search and apply for Succession Planning opportunities on eJobs. (Succession Planning positions are designated by an SP in front of the job title.) Applicants will complete the Individual Assessment and Development Plan (IADP). Applicants will begin their self development efforts.
Step 8	The department has the option of requesting and reviewing IADPs of candidates of interest. The department may select a group of potential successors to work directly with the incumbent or designee or leave the program open-ended and work with a larger pool of possible successors. The department may communicate with applicants through eJobs.
Step 9	The respective departments may arrange for informal group meetings with applicants to allow both sides to meet and to learn more about the position and the department.
Step 10	When the position has been officially announced, the respective department will notify all applicants to the succession planning opportunity that the position is in recruitment status. Standard recruitment procedures will be followed.

October 22, 2008

APPENDIX D

Steps for Employees

Succession Planning Program

Your Ladder to Success

Steps For Employees



Step 1	Visit the Human Resources website www.miamidade.gov/hr/ and follow the link to Succession Planning, to review Succession Planning (SP) opportunities.
Step 2	Identify a job of interest and review its Position Evaluation description for more details. If you identify a position of interest, locate and print the Individual Assessment and Development Plan (IADP) form and complete Part 1 .
Step 3	In order to apply for a succession planning opportunity, visit the eJobs site at www.miamidade.gov/jobs . All Succession Planning opportunities will be preceded by an "SP" indicator.
Step 4	You may be requested to forward your IADP to the Departmental Personnel Representative (DPR) where the SP position resides; therefore, you should complete the IADP as soon as possible.
Step 5	You may be invited to a group orientation to be introduced to the department and the incumbent to learn more about the position.
Step 6	You are encouraged to meet with your supervisor to discuss career goals, assess your developmental needs, and jointly complete Part 2 of the IADP. Remember, potential successors must fulfill their current job responsibilities while implementing their individual development plans.
Step 7	You will receive an email notification when the position has been opened for recruitment. You must submit an online application at www.miamidade.gov/jobs if you wish to be considered.
Step 8	Should you at any time decide to withdraw from the Succession Planning program, please notify Human Resources by sending an email to: succession@miamidade.gov .

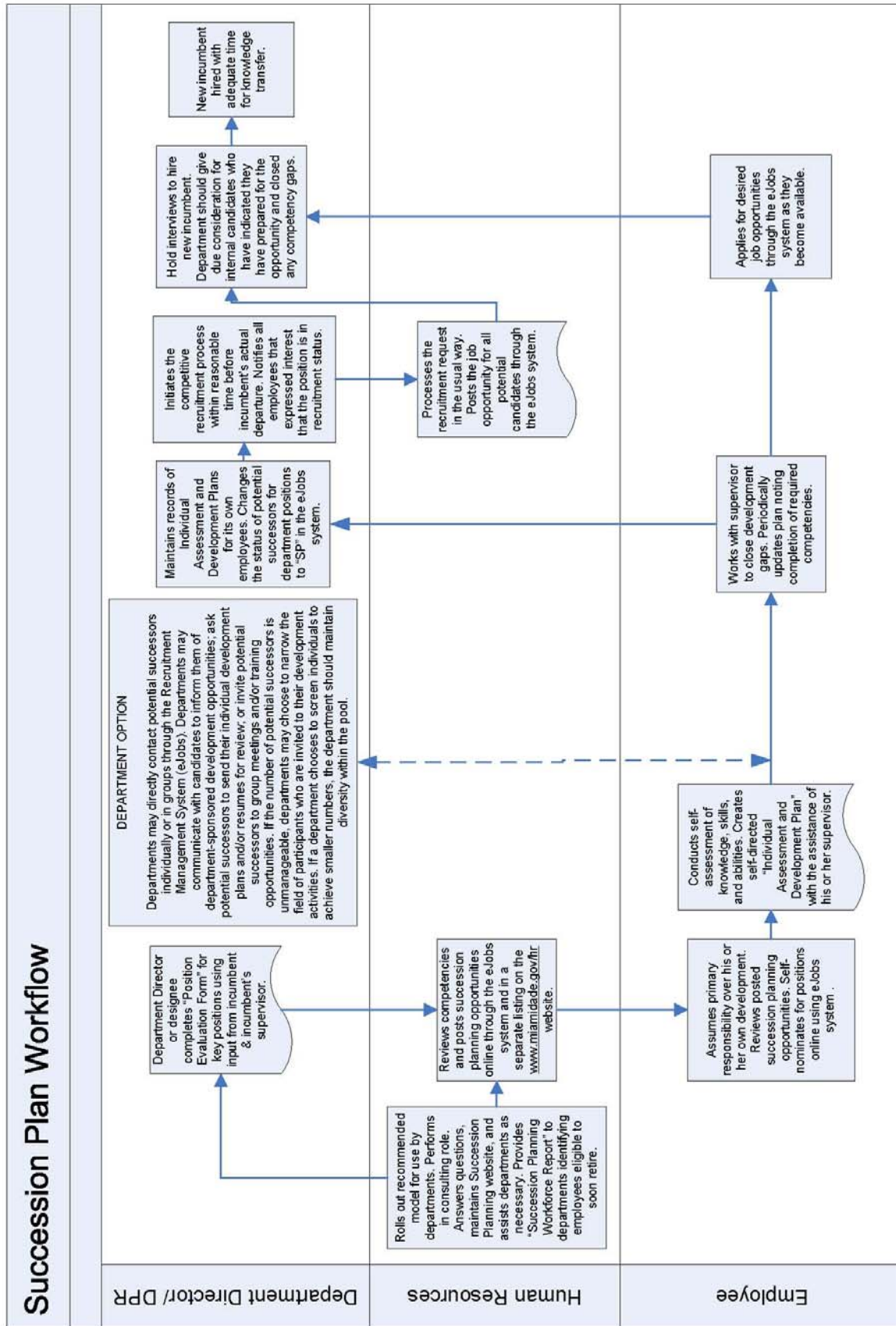
Note: For participation in the Succession Planning program, all requirements must be satisfied. Participation in the Succession Planning program does not guarantee a future position. However, your individual development will result in your becoming a strong competitor for numerous future job openings and in you being more effective in the job you have today.

October 22, 2008

APPENDIX E

Succession Planning Flow Process

Succession Plan Workflow



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APPENDIX F

Frequently Asked Questions

“Ladder to Success”
Succession Planning Program
Frequently Asked Questions

1. Q. What is Succession Planning?

- A.** Succession planning is the use of proactive employee development to transfer knowledge and ensure that our leadership pipeline is constantly filled with a diverse pool of qualified candidates. It is a critical component of workforce planning that focuses on preparing employees to compete for future leadership opportunities.

2. Q. What is the purpose of Succession Planning?

- A.** The purpose of a Succession Plan is to develop a workforce of the future, provide for business continuity, and ensure that institutional knowledge is not lost.

3. Q. Why is Succession Planning necessary for Miami-Dade County?

- A.** Miami-Dade County faces significant human resources issues as the workforce ages. Not unlike other county, state and federal jurisdictions, Miami-Dade County must begin to make appropriate plans to attract, develop, and retain a strong and capable workforce to meet the increasing demands for county services. The median age of our current workforce is 44 years and of our 32,000 employees, 18% will reach retirement age within five years. Additionally, approximately 33% of our senior managers will reach retirement age in the next five years. This suggests an urgent need for progressive human capital strategies to develop a workforce of the future and ensure significant knowledge is not lost.

4. Q. Which positions are good candidates for Succession Planning?

- A.** Succession planning is particularly important for hard-to-attract positions, hard-to-keep positions, and hard-to-fill positions. Initially, it is recommended that departments focus on those positions in which incumbents are expected to soon retire. Ultimately, all supervisory and leadership positions should be part of a succession plan.

5. Q. Who can/should participate in the Succession planning program?

- A.** The program is inclusive and participation is open to employees interested in upward mobility and who will work to meet the basic eligibility requirements for higher level positions.

6. Q. What are the requirements for being considered as a potential successor?

- A.** Employees will be able to self-nominate as potential successors through the County's e-Jobs web page. Participants will be expected to meet the necessary competencies when the position is ultimately posted for competitive recruitment. Successful candidates should complete their Individual Development Plans so that all competencies are met.

7. Q. What is my responsibility if I choose to participate in the program?

- A.** You have primary responsibility for your own development and the fulfillment of your Individual Development Plan.

8. Q. In what activities will employees participate?

- A.** Potential successors will participate in a variety of self-directed developmental activities (such as classroom training, web-based learning, on-the-job learning, mentoring, coaching, and field work) to acquire, develop or refine the necessary skills, knowledge and abilities required for the position.

9. Q. What is the duration of my participation in the program?

- A.** Typically Individual Development Plan activities should be targeted for completion within 18 to 24 months; however, the duration of the development stage will vary based on individual needs.

10. Q. Do I continue my current position while participating as a candidate for succession?

- A.** Yes. Participating employees continue in their current positions as they prepare to meet the requirements for the position for which they aspire.

11. Q. Can I self-nominate for more than one position?

- A.** Many of the organizational competencies are applicable to more than one job; however, participants should realistically limit their participation to one or two succession planning opportunities.

12. Q. Am I guaranteed to be given the position for which I am preparing?

- A.** Participation in the program does not guarantee a future position, however, your individual development will result in your being a strong competitor for numerous future job openings as well as make you more effective in the job you have today.

13. Q. How do I self-nominate for a Succession Planning opportunity?

- A.** Employees interested in participating in the County's Succession Planning Program should:

- 1.) Visit the Succession Planning Program website to obtain the latest information on the program and learn about Succession Planning opportunities;
- 2.) When opportunities become available, visit the County's e-Jobs web page to self-nominate for a position; and
- 3.) Complete and submit a "Self-Assessment and Individual Development Form" available on the Succession Planning Program website.

Resources:

- The Succession Planning Program web page: <http://www.miamidade.gov/hr>
- The County's e-Jobs web page: <http://www.miamidade.gov/jobs>

14. Q. Who can I contact if I have additional questions?

- A.** The answers to most questions are available on the Succession Planning Program website. Your Individual Development Plan should be shared, discussed and reviewed by your supervisor. For additional information, please contact the Human Resources Department's Succession Planning Program by email at succession@miamidade.gov or by phone at (305) 375-7790.

15. Q. What if my supervisor doesn't support my participation in succession planning?

- A.** Your supervisor should know that the County Manager has expressed the need for immediate, effective and inclusive succession planning throughout the County. All departments have been encouraged to accelerate the development of the current workforce to assume future leadership positions. County management staff members are also aware that they are evaluated, in part, on their efforts to assist in the development of subordinates and their commitment to succession planning.

You should not confuse the lack of support from your supervisor for a specific department-sponsored training or development opportunity with the lack of support for your participation in succession planning. Also, because you are ultimately responsible for your own development and preparation for future employment opportunities, a perceived lack of support from your supervisor should not deter you from continuing your self-improvement efforts. In addition to support from your supervisor, you may also find support from co-workers, friends, family members, mentors, and others.

16. Q. My department does not have the training budget available for me to further develop competencies. What should I do?

- A.** You should not have an expectation or sense of entitlement that your department will provide additional funds for you to fulfill your Individual Development Plan, especially during economically difficult times. Although departments are encouraged to place employee development and training as a high priority when making budget decisions, it may be surpassed by other budget priorities.

The Human Resources Department will make available a resource list that includes "low cost" or "no cost" opportunities to bridge competency gaps, such as books and journal articles available through the Miami-Dade Public Library System.

Because your career development is ultimately your responsibility, and because you will personally benefit from an increase in your education and training, you may also wish to follow the path of many of your fellow employees who pursue employee development opportunities outside of work using their own personal funds.

APPENDIX G

Definitions of General Competencies

Miami Dade County
Succession Planning Program
 Required Leadership Core Competencies

	Required Leadership Core Competencies Succession Planning Program		
Adaptability	Business Acumen and Entrepreneurship	Communication	Continual Learning
Customer Service	Decisiveness	Developing Others	Diversity Awareness and Management
Ethics Integrity and Honesty	Influencing and Negotiating	Performance Management and Results Orientation	Political Savvy
Problem Solving and Technical Credibility	Service Motivation and External Awareness	Strategic Thinking	Teamwork and Group Leadership

COMPETENCY	DEFINITION
Adaptability	The Adaptability competency involves demonstrating openness to new ideas, responding positively and rapidly adjusting to changing conditions and obstacles. Adaptable individuals lead others in the modification of approach, behavior, strategies and action plans to adapt to new priorities.
Business Acumen and Entrepreneurship	The Business Acumen and Entrepreneurship competency involves mastering business management skills and effective managing resources (human, financial, and technological). Entrepreneurial thinking and best business practices are routinely applied to core management areas. This competency also involves anticipating future trends to achieve a competitive advantage.
Communication	The Communications competency focuses on fostering open and honest communication and facilitating multi-way communication internally and externally. Communication competency involves providing clear, consistent verbal and non-verbal messages to support the vision and strategy of the organization. This competency also requires communicating effectively and timely through technical writing, presentations and reports.
Continual Learning	This competency involves seeking, digesting, and mastering new technical and business information and knowledge, and using it to redefine and executive new courses of action. Continual Learning also involves pursuing self-development, creating a learning organization, and continually promoting opportunities to attain new knowledge for performance improvement.
Customer Service	The Customer Service competency involves understanding and anticipating internal, external, and self-unit customer needs, listening to customers, valuing them, and providing proactive responsive assistance to ensure their satisfaction and loyalty. Those competent in Customer Service create and maintain customer-driven products and service delivery systems.
Decisiveness	The Decisiveness competency involves combining judgment with effective tools and methods to make sound, timely decisions, and engaging others when it is in the best interest of all parties. The Decisiveness competency involves ensuring effective controls are employed to recognize and proactively avoid costly error and mistakes, while owning results.

COMPETENCY	DEFINITION
Developing Others	Competency in Developing Others involves actively modeling and enhancing leadership attributes in others through effective delegation of work and tasks, empowering, coaching, mentoring, counseling, teaching, providing constructive feedback, and rewarding excellence. This competency involves creating an environment supportive of continual learning and pursuit of internal and external development opportunities.
Diversity Awareness and Management	The Diversity Awareness and Management competency involves understanding, respecting and appreciating the differences in ideas, perspectives, backgrounds, cultures, and approaches that people bring to the work environment. This competency involves complying faithfully with civil rights laws and regulations, and ensuring fair and equitable treatment of all.
Ethics Integrity and Honesty	The Ethics, Integrity and Honesty competency focuses on creating an atmosphere of mutual trust and respect, communicating honesty, and acting ethically, with integrity, on a consistent basis. Personal values and actions are consistent with those of the organization. This competency also involves demonstrating responsibility and commitment to protect the organization's assets.
Influencing and Negotiating	The Influencing and Negotiating competency involves initiating proactive interaction between parties to achieve mutually satisfying solutions to complex issues and problems. This competency involves deploying effective tactics, positioning, and personal communication and engagement skills to impact results positively while demonstrating recognition of, and respect for, all parties' interests.
Performance Management & Results-Orientation	The Performance Management and Results-Orientation competency focuses on creating and promoting a positive, results-driven work environment in which expectations are understood, performance is measured and monitored, and results are achieved. Those competent in Performance Management and Results-Orientation effectively link day-to-day activities to mission accomplishments and are accountable for results.

COMPETENCY	DEFINITION
Political Savvy	The Political Savvy competency involves the ability to exhibit confidence and professional diplomacy, while effectively relating to people at all levels internally and externally. The Political Savvy competency involves understanding the political environment, positional priorities, and roles and responsibilities, grasping external factors impacting the organization, and utilizing this knowledge to ensure positive outcomes and mission achievement.
Problem Solving and Technical Credibility	The Problem Solving and Technical Credibility competency involves identifying and analyzing problems, prioritizing issues, identifying root causes, and implementing rational, sensitive solutions for results. Those competent in Problem Solving and Technical Credibility anticipate and prevent problems, exhibiting full understanding and exceptional capability in their areas of expertise. This competency involves utilizing expertise and action to resolve problems.
Service Motivation and External Awareness	The Service Motivation and External Awareness competency involves demonstrating an exceptional level of commitment, and motivating others to provide exemplary service to the organization and its customers. This competency requires maintaining a network of appropriate contacts and relationships for service delivery.
Strategic Thinking	This competency involves considering internal and external information and data, and assessing impact areas as part of decision-making. Those competent in Strategic Thinking develop proactive, long-term perspective and programs, and capably translate the strategic vision to focused, results-driven actions and measurable results.
Teamwork and Group Leadership	The Teamwork and Group Leadership competency involves working effectively in groups and teams and creating positive stakeholder relationships that maximize individual, work-unit, and organizational performance results. Those competent in Teamwork and Group Leadership lead and motivate customers, suppliers, subordinates, peers, and superiors to work together to accomplish goals.